

Curriculum Vitae Europass

Personal information

Last name / First name

Address

Mobile

E-mail(s)

Nationality(-ies)

Date of birth

Sex

OLARU Stelian-Mircea

Str. Grigore Manolescu nr 10, Ap A4.1, sector 1, Bucuresti

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olaru_stelian@yahoo.com

Romanian

5th January 1984

M



Professional experience

Dates

Occupation or position held

Name and address of employer

Main activities and responsibilities

2016 - onward

Management Consultant and Trainer

Freelancer (Controller Institut Romania, Cteam Human Capital, etc)

Concept and implementation of consulting projects aimed at:

- personnel performance management system, including reward and consequence management (Energy, Food production)
- strategic organizational planning and financial performance tracking (FMCG)
- reorganization of Corporate Functions along with the associated internal processes updates (Oil&Gas)
- strategic KPIs set-up and internal reorganization in line with international trends in service delivery (Medical)
- business continuity: preparedness, implementation, response in pandemic scenario (Oil&Gas)
- crisis management: development and support in implementation for the required processes, tools, plans, trainings and exercises (Energy)
- process optimization, in close relation with cost management impact (various customers)

Training concept and delivery for: business simulations, cost accounting, finance for non finance, excel for professionals, selling processes, planning&budgeting, project management

Management consulting and Training

Type of business or sector

Duration

Occupation or position held

Name and address of employer

Main activities and responsibilities

November 2014 – onward

Co-Owner

Gram Bistro, Suento by Gram and EverAfter by Gram

Together with my associate, I have the role of General Manager of the companies: 30 employees, 200+ customers daily. We handle all aspects related to Strategy, legal compliance, procurement, HR, PR, Marketing, etc

Restaurants

Type of business or sector

Dates

Occupation or position held

Name and address of employer

July 2011 – November 2014

Project Manager and Trainer

Contrast Management Consulting and Training

Main activities and responsibilities	Concept and implementation for centralised management of an outsourced service; Concept and implementation for reputational risk management; High-end analysis and presentations to top management identifying and prioritizing critical areas; Support in procurement cost saving potential identification and implementation; Local project coordinator in Groupwide performance improvement projects, providing also conceptual input in project definition and ensuring local alignment and implementation; Streamlining of internal processes in view of optimal resource allocation; Restructuring concept and implementation for a support function with ~500 employees; Concept for a Unified Badging System for >50.000 employees and contractors; Business cases development, along with an internal system for project costs tracking, forecasting, budgeting and reporting; Strategy development and project management support; Timesheet system and structure development; Problem solving and implementation for various processes within cross-functional project teams.
	Business development, Coordination of mixed teams, Recruitment, Trainings delivery (business simulations, cost accounting, finance for non finance, excel for professionals), Liaison with student NGOs
Type of business or sector	Management consulting
Dates	July 2009 – June 2011
Occupation or position held	Senior Consultant
Name and address of employer	Contrast Management Consulting and Training
Main activities and responsibilities	Coordination of an operational efficiency increase initiative; Support in processes and responsibilities update during restructuring; Local project coordinator in Groupwide performance improvement projects, providing also conceptual input in project definition and ensuring local alignment and implementation; Business support for IT tool development; Reporting system harmonization; Risk assessment; Process problem solving and implementation; Designing and implementing a cost management tool; Business plan development; Team coordination; Company performance analysis; Recruitment; Trainings delivery; Support in business development; Internal projects development and coordination; Liaison with student NGOs
Type of business or sector	Management consulting
Dates	December 2007 – June 2009
Occupation or position held	Consultant / Project Coordinator
Name and address of employer	Contrast Management Consulting and Training
Main activities and responsibilities	Team coordination, Process problem solving and implementation, Local taxes project coordination, Delivery of theoretical and on-the-job trainings, Junior and Consultant recruitment, Internal projects development and coordination, Support in business development, Liaison with student NGOs
Type of business or sector	Management consulting
Dates	September 2006 – November 2007
Occupation or position held	Junior Consultant
Name and address of employer	Contrast Management Consulting and Training
Main activities and responsibilities	Support for projects in various business fields, from cost accounting to local taxes, Market research, Interns recruitment, Identification of market opportunities, Problem solving support, Reporting support, Financial data gathering, processing and analysis, Delivery of theoretical and on-the-job trainings, Development of a comprehensive know-how transfer manual.
Type of business or sector	Management consulting
Dates	June-July, 2004
Occupation or position held	Intern position
Main activities and responsibilities	Prepare a study focused on the Romanian ecological environment cleaning services market and assess the possibilities of penetrating this market for a France based company.
Name and address of employer	BIOBASIC ENVIRONMENT, Clermont Ferrand, France
Type of business or sector	Ecological environment cleaning services

Education and training

Dates	2020-ongoing
Title of qualification awarded	PhD Student

Principal subjects/Occupational skills covered	PhD Thesis: RESEARCH ON BUSINESS CONTINUITY MANAGEMENT AND ORGANIZATIONAL RESILIENCE IN THE CONTEXT OF THE DIGITAL ECONOMY AND INDUSTRY 4.0	
Name and type of organization providing education and training	BUCHAREST UNIVERSITY OF ECONOMIC STUDIES, Business Administration Doctoral School	
Dates	2010	
Title of qualification awarded	National trainer certification	
Principal subjects/Occupational skills covered	National Council for Adults Training Activities	
Dates	2010	
Title of qualification awarded	Advanced project management certificate , accredited by CNFPA ("National Council for Adult Vocational Training")	
Principal subjects/Occupational skills covered	Basic and advanced project management	
Name and type of organization providing education and training	Roland Gareis Consulting, CNFPA, ("National Council for Adult Vocational Training")	
Dates	2006 – 2007	
Title of qualification awarded	Master in: Finance and Management Accounting (Finances Controle de Gestion)	
Principal subjects/Occupational skills covered	Derivatives markets and risk management	Managerial accounting
	International financial accounting	Working with databases: Microsoft Access
	Management strategies – case studies	Audit
	Communication and strategic management	
Name and type of organization providing education and training	Universite d'Orleans, Administration et Gestion des Entreprises, France in collaboration with the Academy of Economic Studies Bucharest	
	Lectures in French and English	
Dates	2002 – 2006	
Title of qualification awarded	Major in: Business Administration (BA) Grade average 10.00 (out of a maximum of 10)	
Principal subjects/Occupational skills covered	Accounting –financial and managerial	Business communication
	Management	Financial Analysis
	Civil, Commercial and European Law	Insurance
Name and type of organization providing education and training	Academy of Economic Studies Bucharest	
	Faculty of Business Administration in Foreign Languages	
	English Section	
Dates	2004-2005	
Title of qualification awarded	Licence, Gestion des entreprises	
Principal subjects/Occupational skills covered	French Accounting, Financial Mathematics; Economics	
Name and type of organization providing education and training	Universite d'Orleans Administration et Gestion des Entreprises , Orleans, France in collaboration with the Academy of Economic Studies Bucharest	
	Lectures in French	
Dates	2003-2004	
Title of qualification awarded	DEUG, Management et gestion des entreprises	
Principal subjects/Occupational skills covered	Organizational policy	Insurance
	French Civil, Public and Commercial Law	Informatics
	Corporate Accounting	French Taxation System
	Corporate Finances	Public Accounting
Name and type of organization providing education and training	IUP Management et Gestion des Entreprises , Clermont-Ferrand, France	
	(Socrates/Erasmus one-year scholarship)	
	Lectures in French	

Personal skills and competences

Mother tongue(s)

Other language(s)

Self-assessment

European level (*)

English

French

Romanian

Understanding				Speaking				Writing	
Listening		Reading		Spoken interaction		Spoken production			
C2	Proficient	C2	Proficient	C2	Proficient	C2	Proficient	C2	Proficient
C1	Proficient	C1	Proficient	C1	Proficient	C1	Proficient	C1	Proficient

Social skills and competences

- excellent training delivery and team facilitation competencies, taking into account the numerous training sessions delivered
- effective communication skills proven in over 12 years of management consulting experience, from blue collar to top management level
- team management, coordination; tasks delegation, oversight and guidance
- conflict management and team motivation

Organisational skills and competences

- providing clear direction to team members during planning, execution and hand-over; objective assessment of results and identification of lessons learned for continuous improvement
- financial management (strategic to operational planning; budgeting/forecasting; cash-flow management)
- business development
- efficacy and efficiency improvement from organizational long-term commitments to daily implementation at operational level
- change and risk management
- business continuity: preparedness, implementation, response, recovery
- project and program management

Computer skills and competences

Driving license

Excellent command of Microsoft Office, Working knowledge of Visual Basic and SAP

Category B

Date

12 August 2024

Signature

